

JEM Computers, Inc.

DBA  JEM TECH GROUP

JEM Tech Group is a woman-owned, small business with nearly 40 years IT experience specializing in mission critical environments such as data centers, telecommunication closets, branch offices, remote sites, and command and control centers. The hub of our products and services portfolio concentrates on assisting customers with their IT power and cooling infrastructure. By helping them better manage these environments; customers have been able to save significantly on their long-term energy costs. Because no mission critical site is alike, we take the time to listen and understand customer challenges offering vendor neutral long-term strategies to achieve their energy efficiency goals setting us apart from our competition.

COMPANY SNAPSHOT

23537 Lakepointe Drive
Clinton Township, MI 48036
P: (586) 783-3400
F: (586) 783-3430
gsa@jemtechgroup.com
www.JEMtechgroup.com

DUNS: 184807402
CAGE: 0NMV8

ACCEPT CREDIT CARDS: Visa, MasterCard, AMEX

CERTIFICATIONS:

WBENC: 242029
WOSB
New York State WBE: 58947
New York City WBE: MWCERT2017-256



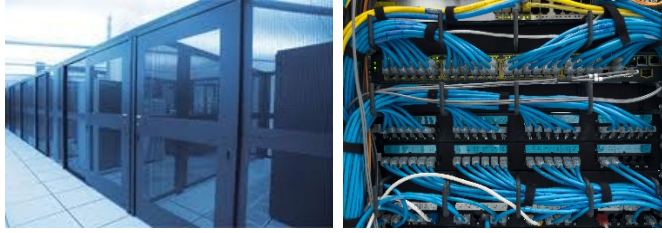
GSA IT SCHEDULE 70: 47QTCA19D001A
SIN: 132.8 – Purchase of new equipment

NAICS:

- | | |
|-----------------------------------------------------------------------|------------------------------------------------------------------------|
| 541512 Computer Systems Design Services | 335911 Storage Battery |
| 236220 Commercial & Institutional Buildings | 335929 Other Communication & Energy Wire |
| 238210 Electrical Contractors & Other Wiring Installation Contractors | 335999 All Other Miscellaneous Electrical Equipment & Component |
| 238220 Plumbing, Heating, & Air-Conditioning Contractors | 337214 Office Furniture (except wood) |
| 238330 Flooring Contractors | 423430 Computer & Peripheral Equipment & Software Merchant Wholesalers |
| 332322 Sheet Metal Work Manufacturing | 443120 Electronics Stores |
| 334111 Electronic Computer Manufacturing | 541330 Engineering Services |
| 334112 Computer Storage Device Manufacturing | 541511 Custom Computer Programming Services |
| 334118 Computer Peripheral Equipment | 541513 Computer Facilities Management Services |
| 334119 Other Computer Peripheral Equipment Manufacturing | 541519 Other Computer Related Services |
| 334290 Other Communications Equipment | 541620 Environmental Consulting Services |
| 335311 Power, Distribution, & Specialty Transformers | 541690 Other Scientific & Technical Consulting Services |
| 335313 Switchgear & Switchboard Apparatus | 561210 Facilities Support Services |
| 335314 Relay & Industrial Control Manufacturing | 561720 Janitorial Services |

PCS:

- D319 IT and Telecom – Annual Software Maintenance Service Plans
- D399 IT and Telecom – Other IT and Telecommunications
- D318 IT and Telecom – Integrated Hardware/Software/Services Solutions, Predominantly Services
- D325 IT and Telecom – Data Centers and Storage Services



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CORE COMPETENCIES

Products & Services

- Power Distribution: Generators, UPS (Battery and Flywheel), Floor and In-Rack PDU, ATS, Overhead Busway, Power Meters, Right-Sized Colored Power Cords
- Cooling and Airflow Management: Perimeter, In-Row, Rear Door Heat Exchanger, Ultrasonic Dehumidification, All Containment Systems, Rack Hygiene, Blanking Panels, Grommets
- Server and Network Enclosures: Rack and Integrated Solutions, Biometric Rack Security, Centralized Device Management: PDUs, KVM over IP and Console Servers, RFID, Switch Cooling
- Infrastructure Access and Control: DCIM Tools to Monitor and Manage Multi-Vendor Equipment, CFD Software, Energy Consumption Software, PUE, DCIE and CUE, Environmental Monitoring and Security, Active and Passive RFID
- Cable Management: Overhead and Under-Floor Systems, Vertical and Horizontal Rack Cable Management, Rack Side Cars, Patch Panels
- Console and Technical Furniture: Network Workstations, Conference Rooms, NOC Furniture, Video Walls, Intensive-Use Seating
- Raised Floor Systems and Services: New and Used Tiles, Active Airflow Tiles, Grommets, Under Floor Baffle Systems, Cleaning, Installation, Retrofitting Existing Floors, Repairs
- Infrastructure Assessments: CFD Modeling, Data Center Health Checks, Redundancy and Failure Analysis, Space Optimization, Thermal Load Analysis
- Design and Remodel: New Builds, Existing Data Center Sustainability Improvements, Infrastructure Retrofits and Expansions, Design Build Support, Layout and Capacity Planning
- Installation services offered with all products we provide

DIFFERENTIATORS

- 40 years specializing in mission critical IT environments
- Consultative approach bridging the gap between Facilities and IT
- Strong vendor relationships exceeding 20+ years
- Skilled service team with over 25 years' experience

PAST PERFORMANCE

State of Michigan - 25 Year Business Relationship with DTMB

- Areas of Support: Data Center and Telecommunications Closets
- Products & Services: Cold Aisle Containment, Racks, Rack PDUs, UPS and Data Center Floor Cleaning

Macomb County - 5 Year Relationship with IT Department

- Areas of Support: Assistance in Developing Standards Within the Data Center and Telecommunications Closets
- Products & Services: Racks, Rack PDUs and Telecommunications Closet Cleaning

University of Michigan - Strategic Supplier Since 2006

- IT Hardware and Peripheral Contract
- Average Annual Sales Approximately \$1 Million Per Year

Veterans Affairs - 7 Year Business Relationship

- Areas of Support: Assistance in Developing Standards Within the Data Center and Telecommunications Closets
- Products & Services: Monitoring Software, UPSs, and Product Installation