

# JEM Computers, Inc.

DBA  JEMTECH GROUP

*JEM Computers, Inc. DBA JEM Tech Group is a woman-owned, small business with 40 years IT experience specializing in mission critical environments such as data centers, telecommunication closets, branch offices, remote sites, and command and control centers. The hub of our products and services portfolio concentrates on assisting customers with their IT power and cooling infrastructure. By helping them better manage these environments; customers have been able to save significantly on their long-term energy costs. Because no mission critical site is alike, we take the time to listen and understand customer challenges offering vendor neutral long-term strategies to achieve their energy efficiency goals setting us apart from our competition.*

## COMPANY SNAPSHOT

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**DUNS:** 184807402  
**CAGE:** ONMV8

**ACCEPT CREDIT CARDS:** Visa, MasterCard, AMEX

## CERTIFICATIONS:

WBENC: 242029  
WOSB  
New York State WBE: 58947  
New York City WBE: MWCERT2017-256



**GSA IT SCHEDULE 70:** 47QTCA19D001A  
**SIN:** 132.8 – Purchase of new equipment

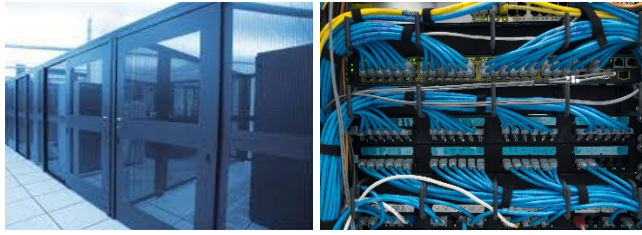
## NAICS:

- 541512 Computer Systems Design Services
- 236220 Commercial & Institutional Buildings
- 238210 Electrical Contractors & Other Wiring Installation Contractors
- 238220 Plumbing, Heating, & Air-Conditioning Contractors
- 238330 Flooring Contractors
- 332322 Sheet Metal Work Manufacturing
- 332999 All Other Miscellaneous Fabricated Metal Product Manufacturing
- 334111 Electronic Computer Manufacturing
- 334112 Computer Storage Device Manufacturing
- 334118 Computer Peripheral Equipment
- 334119 Other Computer Peripheral Equipment Manufacturing
- 334290 Other Communications Equipment
- 334513 Instruments and Related Products Manufacturing for Measuring, Displaying, and Controlling Industrial Process Variables
- 335311 Power, Distribution, & Specialty Transformers
- 335313 Switchgear & Switchboard Apparatus

- 335314 Relay & Industrial Control Manufacturing
- 335911 Storage Battery
- 335929 Other Communication & Energy Wire
- 335999 All Other Miscellaneous Electrical Equipment & Component
- 337214 Office Furniture (except wood)
- 423420 Office Equipment Merchant Wholesalers
- 423430 Computer & Peripheral Equipment & Software Merchant Wholesalers
- 443120 Electronics Stores
- 517110 Wired Telecommunications Carriers
- 541330 Engineering Services
- 541511 Custom Computer Programming Services
- 541513 Computer Facilities Management Services
- 541519 Other Computer Related Services
- 541620 Environmental Consulting Services
- 541690 Other Scientific & Technical Consulting Services
- 561210 Facilities Support Services
- 561720 Janitorial Services
- 811219 Other Electronic and Precision Equipment Repair and Maintenance

## PSC:

- D319 IT and Telecom – Annual Software Maintenance Service Plans
- D399 IT and Telecom – Other IT and Telecommunications
- D318 IT and Telecom – Integrated Hardware/Software/Services Solutions, Predominantly Services
- D325 IT and Telecom – Data Centers and Storage Services



# JEM Computers, Inc.



## CORE COMPETENCIES

### Products & Services

- Power Distribution: Generators, UPS (Battery and Flywheel, Room and In-Rack, Single and 3-Phase), Room and In-Rack PDUs, AC and DC Power, ATS, Overhead Power Busway, Pre-made Power Whips, Right-Sized Colored Power Cords, Power Meters, Branch Circuit Monitoring
- Cooling and Airflow Management: Perimeter, In-Row, High Density Rack Cooling System, Ultrasonic Dehumidification, Portable, In-Rack, All Containment Systems, Rack Hygiene, Blanking Panels, Grommets
- Server and Network Racks and Enclosures: Rack and Integrated Solutions, Biometric Rack Security, Centralized Device Management: PDUs, KVM over IP and Console Servers, RFID, Switch Cooling
- Infrastructure Access and Control: DCIM Tools to Monitor and Manage Multi-Vendor Equipment, CFD Software, Energy Consumption Software, PUE, DCIE and CUE, Environmental Monitoring and Security, Active and Passive RFID
- Cable Management: Overhead Trays and Under-Floor Systems, Vertical and Horizontal Rack Cable Management, Rack Side Cars, Cabling, Patch Panels
- Console and Technical Furniture: Network Workstations, Conference Rooms, NOC Furniture, Video Walls, Intensive-Use Seating
- Raised Floor Systems and Services: New and Used Tiles, Active Airflow Tiles, Grommets, Under Floor Baffle Systems, Cleaning, Installation, Retrofitting Existing Floors, Repairs
- Infrastructure Assessments: CFD Modeling, Data Center Health Checks, Redundancy and Failure Analysis, Space Optimization, Thermal Load Analysis
- Design and Remodel: New Builds, Existing Data Center Sustainability Improvements, Infrastructure Retrofits and Expansions, Design Build Support, Layout and Capacity Planning
- Installation services offered with all products we provide

## DIFFERENTIATORS

- 40 years specializing in mission critical IT environments
- Strong vendor relationships exceeding 20+ years
- Consultative approach bridging the gap between Facilities and IT
- Skilled service team with over 25 years' experience

## PAST PERFORMANCE

### State of Michigan - 25 Year Business Relationship with DTMB

- Areas of Support: Data Center and Telecommunications Closets, MiDEAL Contract for Power and Cooling
- Products & Services: Cold Aisle Containment, Racks, Rack PDUs, UPS and Data Center Floor Cleaning

### Department of Air Force – Multiple Opportunities Since 2018

- Procured Through: Open Market to Assist in Meeting their DCIO Mandates
- Products: Racks, Rack PDUs and Secure KVM

### University of Michigan - Strategic Supplier Since 2006

- IT Hardware and Peripheral Contract
- Average Annual Sales Approximately \$1 Million Per Year

### Veterans Affairs - 9 Year Business Relationship

- Procured Through: SEWP as a Sub with a Prime SDVOSB
- Products & Services: Monitoring Software, UPSs, and Product Installation

### Lockheed Martin - 4 Year Business Relationship

- Procured Through: Exostar Portal
- Products: High-Density Rack Cooling System

### US Army - 2 Year Business Relationship

- Procured Through: Open Market
- Products: In-Row Containment