JEM Computers, Inc.

DBA JEM TECH GROUP

23537 Lakepointe Drive
Clinton Township, MI 48036
P: (586) 783-3400 | F: (586) 783-3430
gsa@jemtechgroup.com | www.JEMtechgroup.com

1979-2019
40 YEARS STRONG

JEM Computers, Inc. DBA JEM Tech Group is a woman-owned, small business with over 40 years' IT experience specializing in mission critical environments such as data centers, edge computing and cloud locations, telecommunication closets, branch offices, remote sites, and command and control centers. The hub of our products and services portfolio concentrates on assisting you with your IT power and cooling infrastructure. By improving the management of these environments, customers have been able to save significantly on their long-term energy costs. Because no mission critical site is alike, we take the time to listen and understand your challenges offering vendor neutral long-term strategies to achieve your energy efficiency goals setting us apart from our competition.

COMPANY SNAPSHOT

CERTIFICATIONS:
WBENC: 242029
WOSB: NAICS 541512
New York State WBE: 58947
New York City WBE: MWCERT2017-256

certified **WBENC** WOMEN'S BUSINESS ENTERPRISE

SBAWOSB
Women Owned Small Business

DUNS: 184807402
UEI: E4JLTZ8Q7UJ9
CAGE: 0NMV8

GSA CONTRACT: 47QTCA19D001A
SIN: 33411 - Purchase of new equipment
ACCEPT CREDIT CARDS: Visa, MasterCard, AMEX

CORE COMPETENCIES (Products & Services)

- **Power Distribution:** Generators, Transformers, 3-Phase & Single Phase UPS (VLRA, Lith Ion), Track Busway, Floor & In-Rack PDU, Automatic Transfer Switches, Power Whips, Branch Circuit Monitoring, Right Sized Power Cords, Digital Electricity

- **Cooling:** Perimeter, In-Row & In-Rack, Rear Door Heat Exchanger (HPC), Portable Cooling, Ultrasonic Humidification

- **Server & Network Rack/Enclosures:** Active, Passive, High Density, Edge Computing, Outdoor and 2 & 4 Post, Rear Door Heat Exchanger (HPC), Centralized Device Management (Rack PDUs, KVM over IP & Console Servers), Active RFID (Asset Tagging), Server Lifts

- **Airflow Management:** Hot/Cold Aisle Containment (Panels, Curtains, Chimneys), Room (CRAC Collars, Underfloor Baffle System, Egg Crate Ceiling Grilles, Velocity Adjusters, Raised Floor Grommets), Rack Hygiene (Rear Door Heat Exchangers, In-rack Switch Cooling, Blanking Panels, Cabling Side Cars, Right Sized UTP Cables & Power Cords, Rack Skirt, Cable Management, Isolated Rack Containment)

- **Critical Facility Management & Monitoring:** DCIM Software, Facility Monitoring Software, CFD Software for Modeling & Planning, Environmental Monitoring

- **Security:** Physical Access Control for Rooms & at Rack Level, Physical Environmental Threats (Fire, Leak, Temperature, Humidity, Corrosive Gases, Particles, Airflow, Air Pressure, Vibration & Contact Closure), Surveillance Monitoring Systems, Cages

- **Control Room & Console Furniture:** Sit/Stand and/or Fixed Work Surface, 24/7 Seating, Unique Storage, Monitor Arms, Video Walls, Technical Carts, IT Hardware & Peripherals

- **Raised Flooring & Services:** Solid & Perforated Raised Floor Tiles, Underfloor Baffling, Brush Grommets, Fire-Safe Air Dam Foam, Tacky Mats, Pullers, Installations, Repairs, "Live Lift" Floor Replacements, Cleaning (Regular & Post Construction)

- **Design Services:** New, Relocation, Existing Room Expansions and/or Consolidations

- **Equipment Maintenance:** Power & Cooling Maintenance (UPS, Generators), Battery Replacements, Battery Monitoring, Extended Warranties

- **Critical Infrastructure Assessments:** CFD Modeling, PUE Studies, Redundancy & Failure Analysis, Thermal Load Analysis, Energy Audit, Capacity Planning, Asset Documentation

- **Deployment & Decommission:** Rack & Stack, Equipment Removal, DCIM Audit, Power & Cable Clean Up, Data Destruction, Pack, Ship & Move Equipment

- **Installation, Integration & Project Management:** All Product Core Offerings

DIFFERENTIATORS

- Over 40 years specializing in mission critical IT environments
- Consultative approach bridging the gap between Facilities and IT
- Strong vendor relationships exceeding 20+ years
- Skilled service team with over 25 years' experience

PAST PERFORMANCE

Department of The Air Force - *Multiple Opportunities Since 2018*
- Procured Through: Open Market to Assist in Meeting their DCOI Mandates
- Products: Racks, Rack PDUs and Secure KVM

US Army - *2-Year Business Relationship*
- Procured Through: Open Market
- Products: In-Row Containment

Lockheed Martin - *4-Year Business Relationships*
- Procured Through: Exostar Portal
- Products: High-Density Rack Cooling System

Veterans Affairs - *9-Year Business Relationship*
- Procured Through: SEWP as a Sub with a Prime SDVOSB
- Products & Services: Monitoring Software, UPSs, and Product Installation

NASA
- Procured Through: GSA Contract
- Products: PDUs

Department of State
- Procured Through: GSA Contract
- Product: Monitoring Software

: n/a

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NAICS & PSC CODES:

Code	Description
541512	Computer Systems Design Services
221122	Electric Power Distribution
236220	Commercial & Institutional Building Construction
238210	Electrical Contractors & Other Wiring Installation Contractors
238220	Plumbing, Heating, & Air-Conditioning Contractors
238330	Flooring Contractors
332322	Sheet Metal Work Manufacturing
332999	All Other Miscellaneous Fabricated Metal Product Manufacturing
333415	Air-Conditioning & Warm Air Heating Equipment & Commerical & Industrial Refrigeration Equipment Manufacturing
334111	Electronic Computer Manufacturing
334112	Computer Storage Device Manufacturing
334118	Computer Terminal & Other Computer Peripheral Equipment Manufacturing
334290	Other Communications Equipment Manufacturing
334513	Instruments & Related Products Manufacturing for Measuring, Displaying, & Controlling Industrial Process Variables
335311	Power, Distribution, & Specialty Transformers Manufacturing
335313	Switchgear & Switchboard Apparatus Manufacturing
335314	Relay & Industrial Control Manufacturing
335910	Battery Manufacturing
335929	Other Communication & Energy Wire Manufacturing
335999	All Other Miscellaneous Electrical Equipment & Component Manufacturing
337214	Office Furniture (except wood) Manufacturing
423390	Other Construction Material Merchant Wholesalers
423420	Office Equipment Merchant Wholesalers
423430	Computer & Peripheral Equipment & Software Merchant Wholesalers
517111	Wired Telecomunications Carriers
541511	Custom Computer Programming Services
541513	Computer Facilities Management Services
541620	Environmental Consulting Services
541690	Other Scientific & Technical Consulting Services
561210	Facilities Support Services
561720	Janitorial Services
811210	Electronic & Precision Equipment Repair & Maintenance
7B20	IT and Telecom - High Performance Compute
7B21	IT and Telecom - Computer: Mainframe
7C20	IT and Telecom - Data Center Products
7C21	IT and Telecom - Other Data Center Facilities Products
7D20	IT and Telecom - Service Delivery Management
7E20	IT and Telecom - End User: Help Desk; Tier 1-2 Workspace, Print, Productivity Tool
7F20	IT and Telecom - IT Management Tools/Products
7G21	IT and Telecom - Network: Digital Network Products
7J21	IT and Telecom - Security & Compliance Products
7K20	IT and Telecom - Storage Products
DC01	IT and Telecom - Data Center Support Services
6685	Pressure, Temperature, and Humidity Measuring and Controlling Instruments