



JEM Computers, Inc. DBA JEM Tech Group is a woman-owned, small business with nearly 50 years' IT experience specializing in mission critical environments such as data centers, edge computing and cloud locations, telecommunication closets, branch offices, remote sites, and command and control centers. The hub of our products and services portfolio concentrates on assisting you with your IT power and cooling infrastructure. By improving the management of these environments, customers have been able to save significantly on their long-term energy costs. Because no mission critical site is alike, we take the time to listen and understand your challenges offering vendor neutral long-term strategies to achieve your energy efficiency goals setting us apart from our competition.

COMPANY SNAPSHOT**CERTIFICATIONS:**

WBENC: 242029
WOSB: NAICS 541512
New York State WBE: 58947
New York City WBE: MWCERT2017-256



DUNS: 184807402
UEI: E4JLTZ8Q7UJ9
CAGE: ONMV8

GSA CONTRACT: 47QTCA19D001A
SIN: 33411 - Purchase of new equipment

ACCEPT CREDIT CARDS: Visa, MasterCard, AMEX

CORE COMPETENCIES (Products & Services)

- **Power Distribution:** Generators, Transformers, 3-Phase & Single Phase UPS (VLRA, Lith Ion), Track Busway, Floor & In-Rack PDU, Automatic Transfer Switches, BESS (Battery Energy Storage Systems), Power Whips, Branch Circuit Monitoring, Right Sized Power Cords, Digital Electricity
- **Cooling:** Perimeter, In-Row & In-Rack, Rear Door Heat Exchanger (HPC), Portable Cooling, Ultrasonic Humidification
- **Server & Network Rack/Enclosures:** EMC Hardened-RF Shielded, Active, Passive, High Density, Edge Computing, Outdoor and 2 & 4 Post, Rear Door Heat Exchanger (HPC), Centralized Device Management (Rack PDUs, KVM over IP & Console Servers), Active RFID (Asset Tagging), Server Lifts
- **Airflow Management:** Hot/Cold Aisle Containment (Panels, Curtains, Chimneys), Room (CRAC Collars, Underfloor Baffle System, Egg Crate Ceiling Grilles, Velocity Adjusters, Raised Floor Grommets), Rack Hygiene (Rear Door Heat Exchangers, In-rack Switch Cooling, Blanking Panels, Cabling Side Cars, Right Sized UTP Cables & Power Cords, Rack Skirt, Cable Management, Isolated Rack Containment)
- **Critical Facility Management & Monitoring:** DCIM Software, Facility Monitoring Software, CFD Software for Modeling & Planning, Environmental Monitoring
- **Security:** Physical Access Control for Rooms & at Rack Level, Physical Environmental Threats (Fire, Leak, Temperature, Humidity, Corrosive Gases, Particles, Airflow, Air Pressure, Vibration & Contact Closure), Surveillance Monitoring Systems, Cages
- **Control Room & Console Furniture:** Sit/Stand and/or Fixed Work Surface, 24/7 Seating, Unique Storage, Monitor Arms, Video Walls, Technical Carts, IT Hardware & Peripherals
- **Raised Flooring & Services:** Solid & Perforated Raised Floor Tiles, Underfloor Baffling, Brush Grommets, Fire-Safe Air Dam Foam, Tacky Mats, Pullers, Installations, Repairs, "Live Lift" Floor Replacements, Cleaning (Regular & Post Construction)
- **Design Services:** New, Relocation, Existing Room Expansions and/or Consolidations
- **Equipment Maintenance:** Power & Cooling Maintenance (UPS, Generators), Battery Replacements, Battery Monitoring, Extended Warranties
- **Critical Infrastructure Assessments:** CFD Modeling, PUE Studies, Redundancy & Failure Analysis, Thermal Load Analysis, Energy Audit, Capacity Planning, Asset Documentation
- **Deployment & Decommission:** Rack & Stack, Equipment Removal, DCIM Audit, Power & Cable Clean Up, Data Destruction, Pack, Ship & Move Equipment
- **Installation, Integration & Project Management:** All Product Core Offerings

DIFFERENTIATORS

- Over 45 years specializing in mission critical IT environments
- Consultative approach bridging the gap between Facilities and IT
- Strong vendor relationships exceeding 20+ years
- Skilled service team with over 25 years' experience

PAST PERFORMANCE

Department of The Air Force - Multiple Opportunities Since 2018

- Products: Racks, Rack PDUs and Secure KVM
- Procured Through: Open Market to Assist in Meeting their DCOI Mandates

US Army - 2-Year Business Relationship

- Products: In-Row Containment
- Procured Through: Open Market

Lockheed Martin - 4-Year Business Relationship

- Products: High-Density Rack Cooling System
- Procured Through: Exostar Portal

Veterans Affairs - 9-Year Business Relationship

- Products & Services: Monitoring Software, UPSs, and Product Installation
- Procured Through: SEWP as a Sub with a Prime SDVOSB

NASA

- Products: PDUs
- Procured Through: GSA Contract

Department of State

- Products: Monitoring Software
- Procured Through: GSA Contract

NAICS & PSC CODES:

- 541512 Computer Systems Design Services
- 221122 Electric Power Distribution
- 236220 Commercial & Institutional Building Construction
- 238210 Electrical Contractors & Other Wiring Installation Contractors
- 238220 Plumbing, Heating, & Air-Conditioning Contractors
- 238330 Flooring Contractors
- 332322 Sheet Metal Work Manufacturing
- 332999 All Other Miscellaneous Fabricated Metal Product Manufacturing
- 333415 Air-Conditioning & Warm Air Heating Equipment & Commercial & Industrial Refrigeration Equipment Manufacturing
- 334111 Electronic Computer Manufacturing
- 334112 Computer Storage Device Manufacturing
- 334118 Computer Terminal & Other Computer Peripheral Equipment Manufacturing
- 334290 Other Communications Equipment Manufacturing
- 334513 Instruments & Related Products Manufacturing for Measuring, Displaying, & Controlling Industrial Process Variables
- 335311 Power, Distribution, & Specialty Transformers Manufacturing
- 335313 Switchgear & Switchboard Apparatus Manufacturing
- 335314 Relay & Industrial Control Manufacturing
- 335910 Battery Manufacturing
- 335929 Other Communication & Energy Wire Manufacturing
- 335999 All Other Miscellaneous Electrical Equipment & Component Manufacturing
- 337214 Office Furniture (except wood) Manufacturing
- 423390 Other Construction Material Merchant Wholesalers
- 423420 Office Equipment Merchant Wholesalers
- 423430 Computer & Peripheral Equipment & Software Merchant Wholesalers
- 517111 Wired Telecommunications Carriers
- 541511 Custom Computer Programming Services
- 541513 Computer Facilities Management Services
- 541620 Environmental Consulting Services
- 541690 Other Scientific & Technical Consulting Services
- 561210 Facilities Support Services
- 561720 Janitorial Services
- 811210 Electronic & Precision Equipment Repair & Maintenance

- 7B20 IT and Telecom - High Performance Compute
- 7B21 IT and Telecom - Computer: Mainframe
- 7C20 IT and Telecom - Data Center Products
- 7C21 IT and Telecom - Other Data Center Facilities Products
- 7D20 IT and Telecom - Service Delivery Management
- 7E20 IT and Telecom - End User: Help Desk; Tier 1-2 Workspace, Print, Productivity Tool
- 7F20 IT and Telecom - IT Management Tools/Products
- 7G21 IT and Telecom - Network: Digital Network Products
- 7J21 IT and Telecom - Security & Compliance Products
- 7K20 IT and Telecom - Storage Products
- DC01 IT and Telecom - Data Center Support Services
- 6685 Pressure, Temperature, and Humidity Measuring and Controlling Instruments

